

The Quarterly Gameplan™

Date: _____

Vision	Theme	Boulder	Additional Revenue Required	New Leads Per Week Required	Name	Witness	
							Who
							Best Case
		\$ Saved	\$ Made			New Customers Per Week Required	

Money Made	Money Saved	Total Value	Rock #1	Rock #2	Check-ins		
						Who	
						Best Case	
		\$ Saved	\$ Made			\$ Saved	\$ Made

Motivation	Pebble #1	Pebble #2	Pebble #3	Pebble #4	Leverage	Reward		
							Who	
							Best Case	
			\$ Saved	\$ Made			\$ Saved	\$ Made

Sand #1	Sand #2	Sand #3	Sand #4	Sand #5	Sand #6	Next Band	
							Who
							Best Case
		\$ Saved	\$ Made			<input type="checkbox"/> 24% profit <input type="checkbox"/> 21% profit <input type="checkbox"/> 18% profit <input type="checkbox"/> 15% profit <input type="checkbox"/> 12% profit <input type="checkbox"/> 9% profit <input type="checkbox"/> 6% profit <input type="checkbox"/> 3% profit	

Project Cycle #1	Week 2	Week 3	Week 4	Week 5	Week 6	Cool-down & mid-cycle check-in	Project Cycle #2	Week 2	Week 3	Week 4	Week 5	Week 6	Cool-down & mid-cycle check-in