

FREEDOM - GROWTH - GENEROSITY - INTEGRITY - COURAGE

WORKSHOP WARRIORS

Warrior's Day

THE WORKBOOK



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A HUGE THANKS TO OUR SPONSORS...

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THE THREE W'S

WINS

What are your biggest wins?

--	--

WORKING

What's working well now?

--

WANT

What do you want out of this event?

--

WARRIORS DAY INSIGHTS

**CAMERON
HEROLD**

1

2

3

**YOUR
VIVID VISION
MIND MAP**

1

2

3

MASTERMIND

1

2

3

**10 MINUTE
TACTIC**

1

2

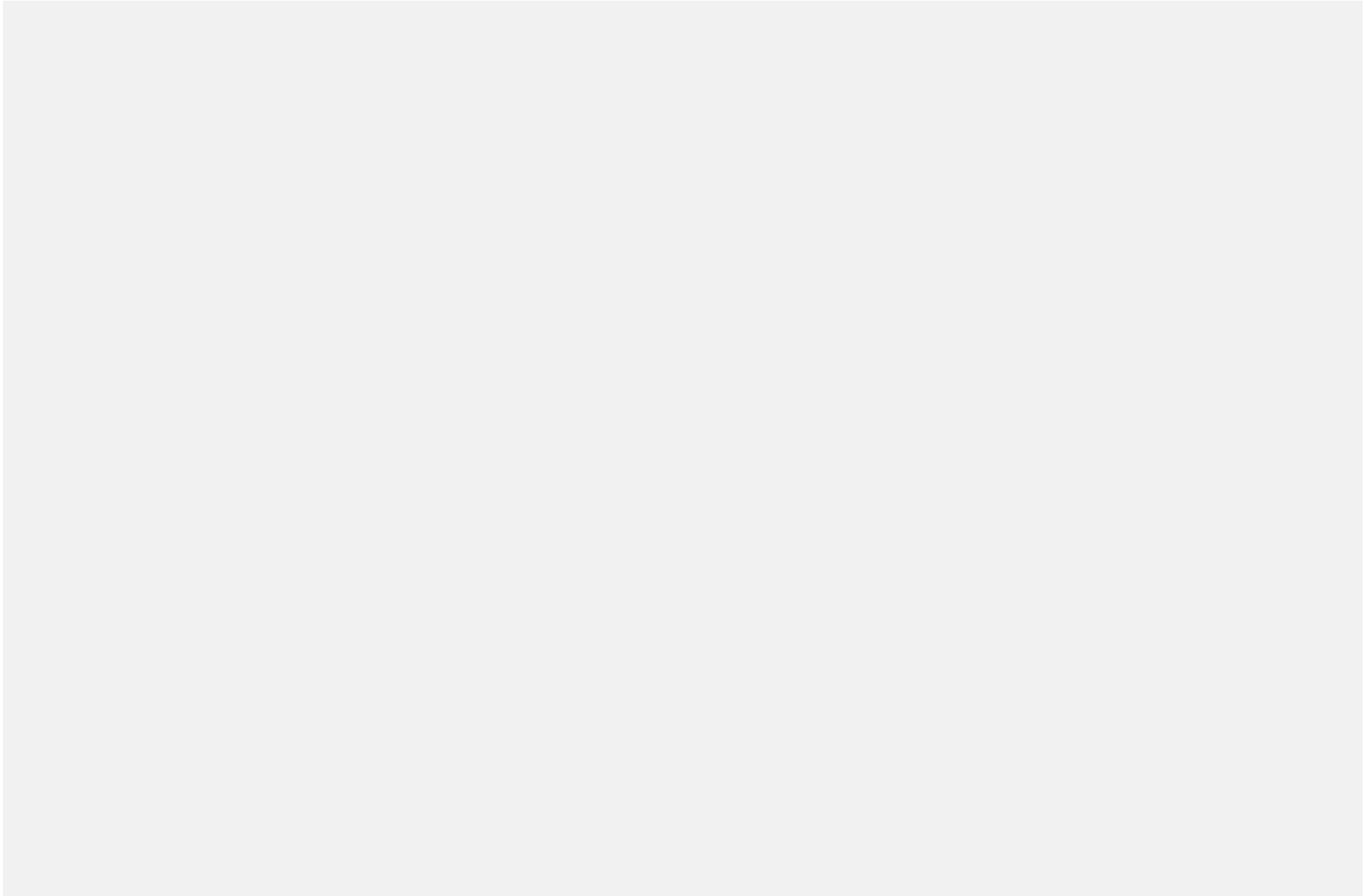
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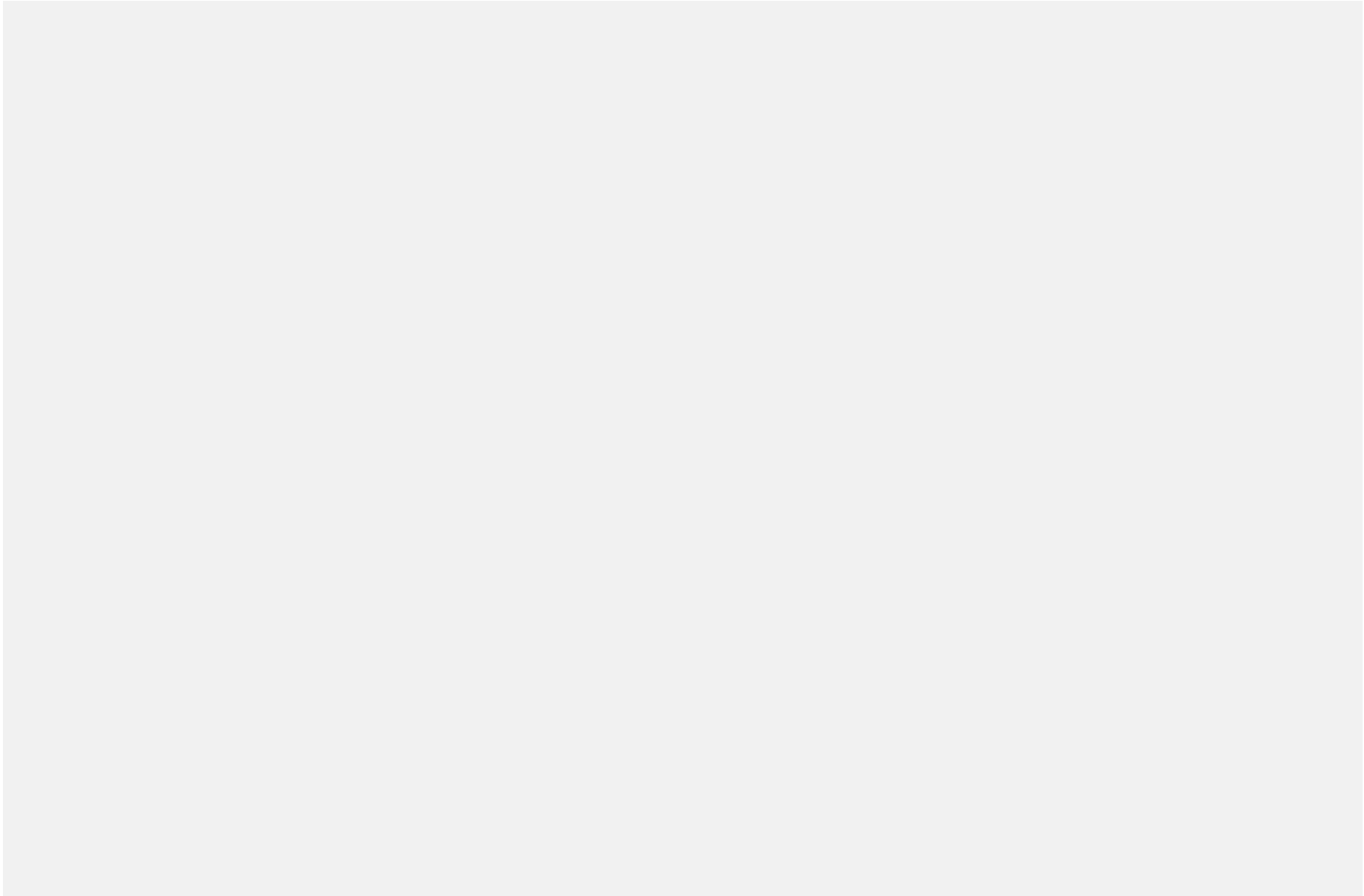
CAMERON HEROLD



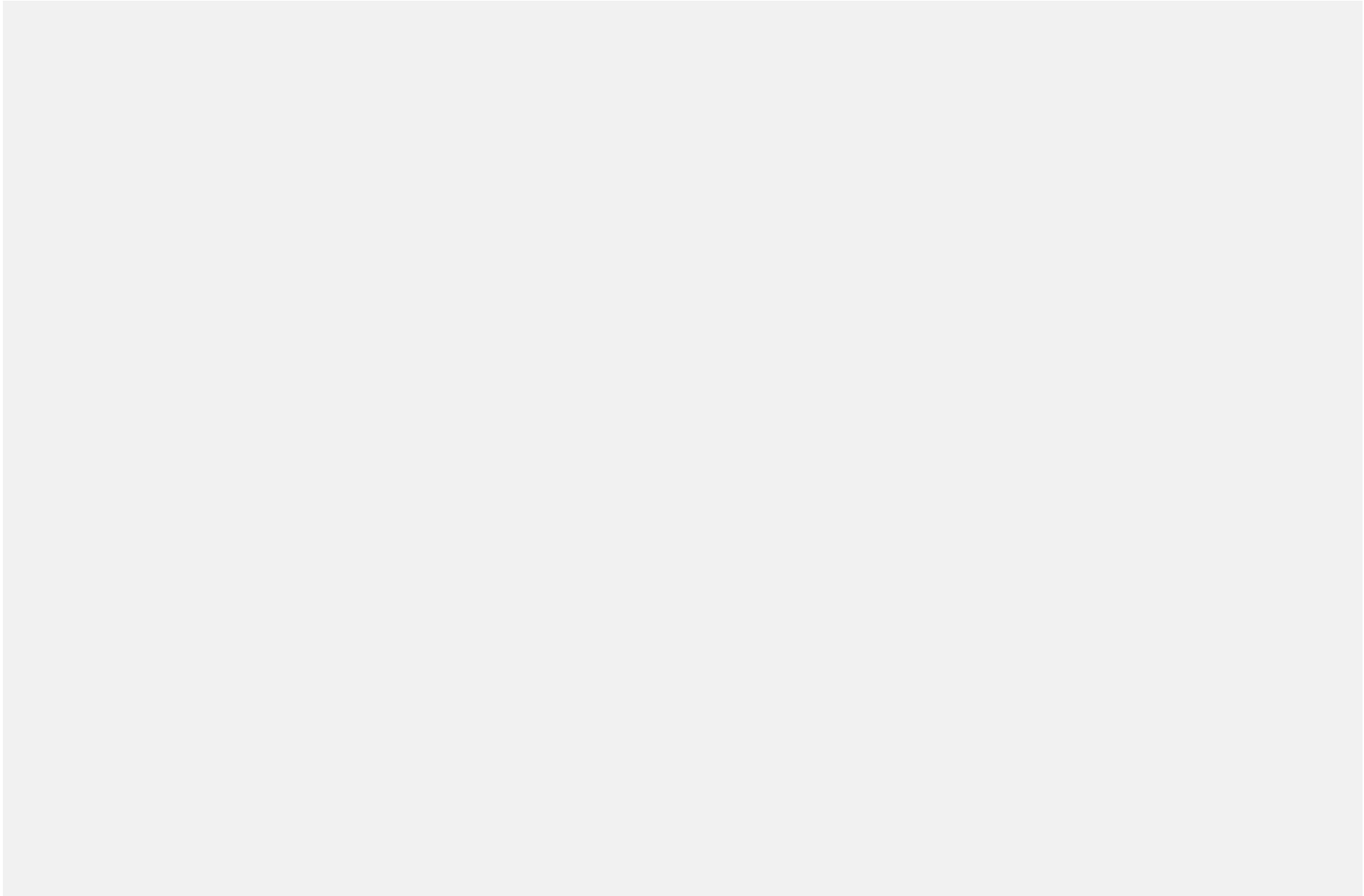
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YOUR VISION MIND MAP



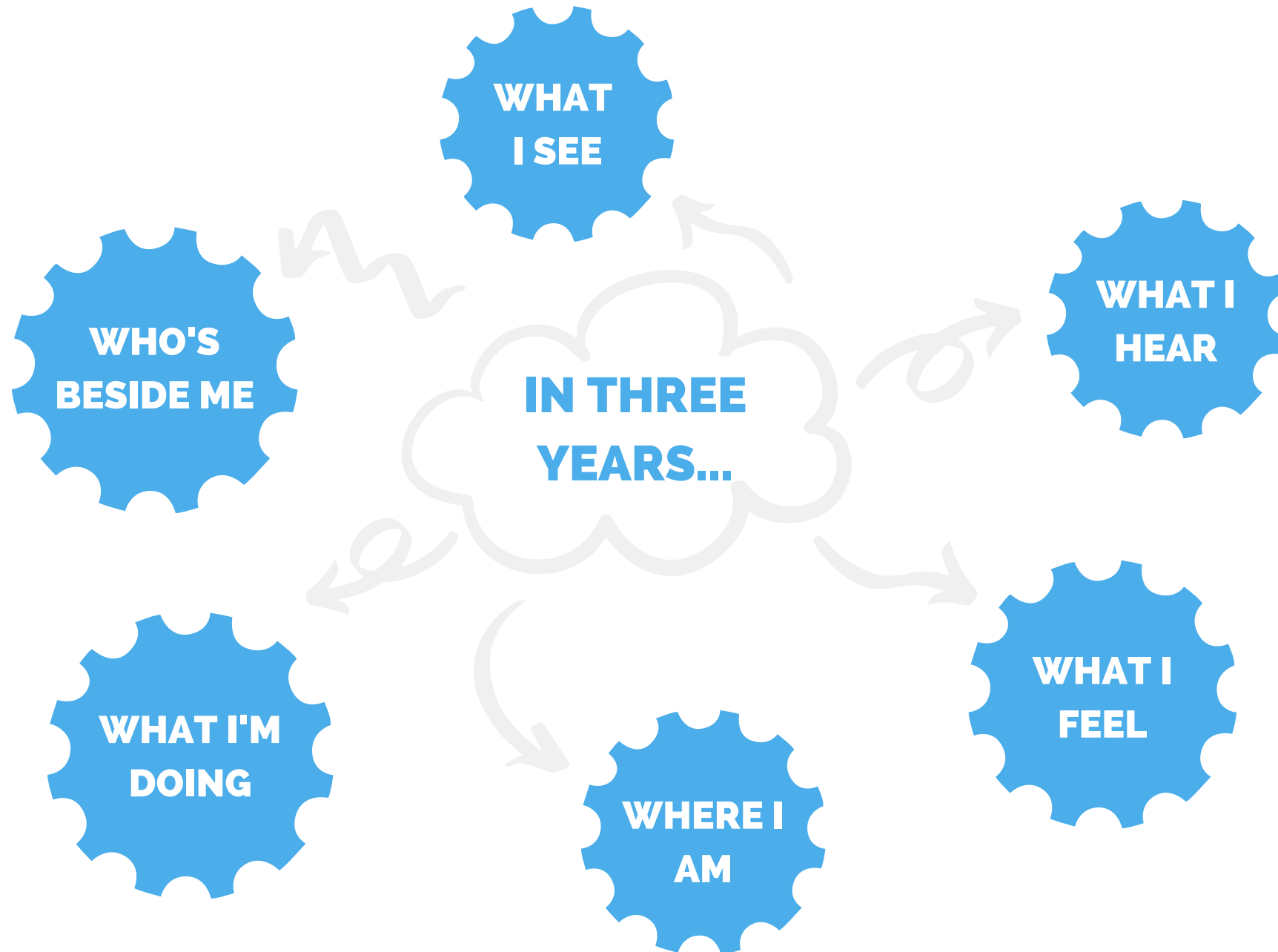
A woman in a white long-sleeved shirt and black skirt stands on a wooden crate, looking through a telescope. The background is a vast, flat, light-colored landscape under a clear sky, with mountains visible in the distance. The text "MIND MAP YOUR FUTURE" is overlaid in large white letters.

MIND MAP YOUR FUTURE



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VISION MIND MAP



3 GOLDEN KEYS TO FUEL MY IMAGINATION

KEY #1:

I WILL:

KEY #2:

I WILL:

KEY #3:

I WILL:



DREAM



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APPRECIATIVE INQUIRY

Daydream forward into your ideal future for your business.

Picture a weekday morning in three years where you get up and go to work. Describe three things that are wonderful about your trip to work this morning:

- How are you feeling?
- What are you looking forward to in your day?
- What is the key difference between this experience and your current experience?

A sunset over a body of water with large rocks in the foreground. The sky is filled with soft, colorful clouds in shades of blue, purple, and orange. The sun is low on the horizon, creating a bright glow and reflecting on the water. The foreground is dominated by large, dark, jagged rocks.

APPRECIATIVE INQUIRY VISIONING QUESTIONS TO INSPIRE YOU



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YOUR BUSINESS

- What does your workshop physically look like? Are you in the same premises you're in now?
- Do you own your business premises?
- How is your business presented?
- How do your customers physically find you on the street - what does your business signage look like?
- What time do you get there?
- Who is there already when you get there?
- What is your experience like in the first half hour of the day?
- What is happening today in your business?
- Who is doing what?
- What short-term goals have you achieved? What are you working on?
- What strengths have you leveraged to get you there?
- What can you say is different? What's new and exciting?



YOUR TEAM

- What does your whole team look like, culturally?
- What is really great about the way you work together across the business?
- Do you have teams within your business? What do your individual teams look like? Who heads them up? What are those team leaders like?
- How do your communications flow?
- What do your meetings look like?
- What structures or systems support the flow of ideas for continuous improvement?
- How are your team strengths being captured and used to create benefits to your business?
- How are you interacting with one another and with customers?
- What can you tell us about how you engage with the community?
- What is one thing you're most proud of having brought to the market?



YOUR ACCOMPLISHMENTS

- Imagine that you're exactly where you want to be as a company, in three years time. What are the three biggest things you've accomplished between now and then?
- What are some ways you have brought this to life? (Not the how, remember - the what. What have you done that's brought your accomplishments to life.)
- What good things are you known for in the community? In the industry?
- What makes you best in class?
- What equipment will you have that you don't have now?
- What specialisms (if any) will you have expanded into?

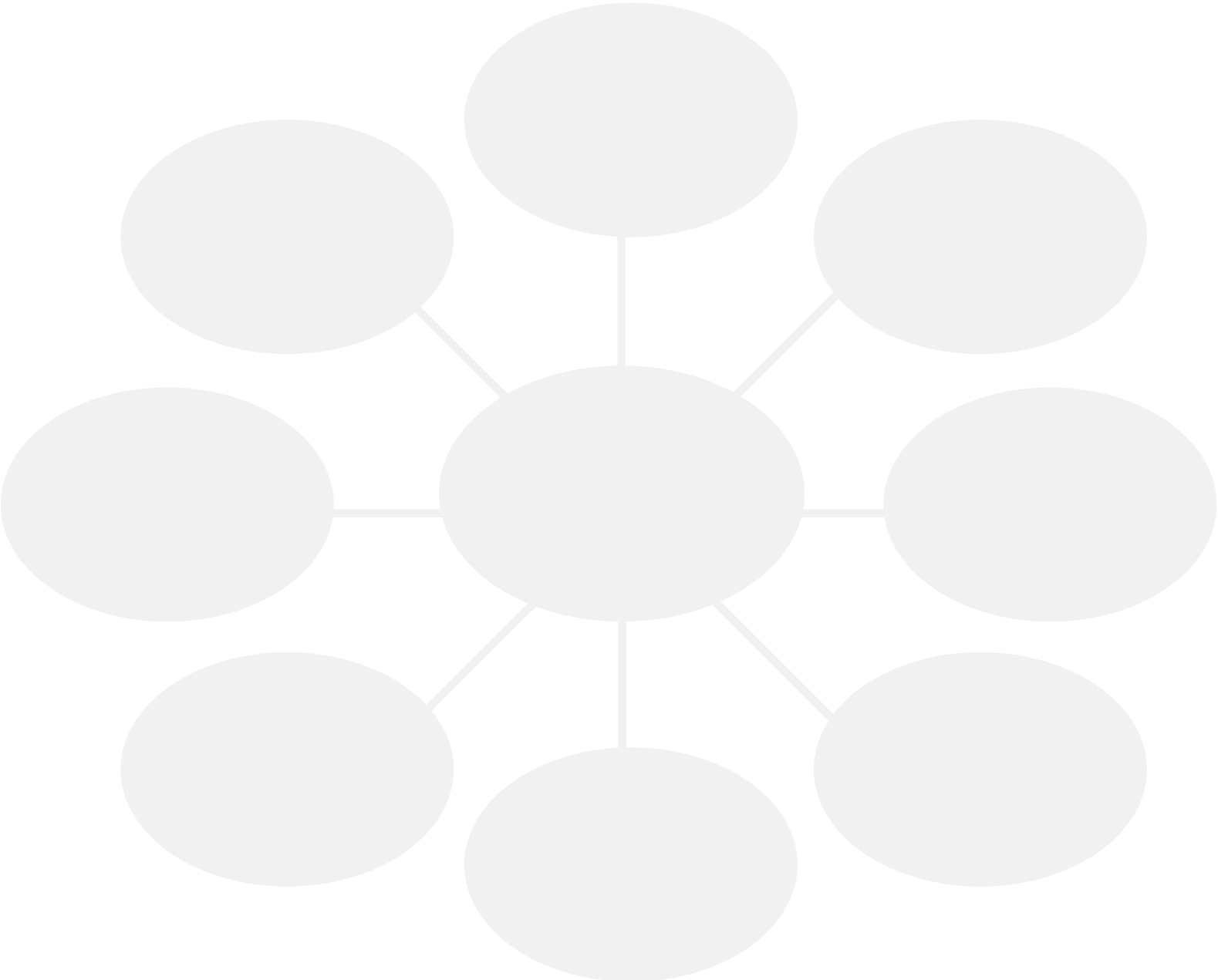
YOUR DAY JOB INSIDE YOUR BUSINESS

- What does your day job entail?
- How much time do you spend on your business?
- How much time do you spend coaching your team?
- How many days a week do you show up at your business?
- What jobs do you no longer do, because they're outsourced or delegated to someone in-house?
- Do you indulge yourself in your business? What does that look like?
- What do you do to make sure you enjoy your day?
- Who do you use for mentorship and to continue your own growth?

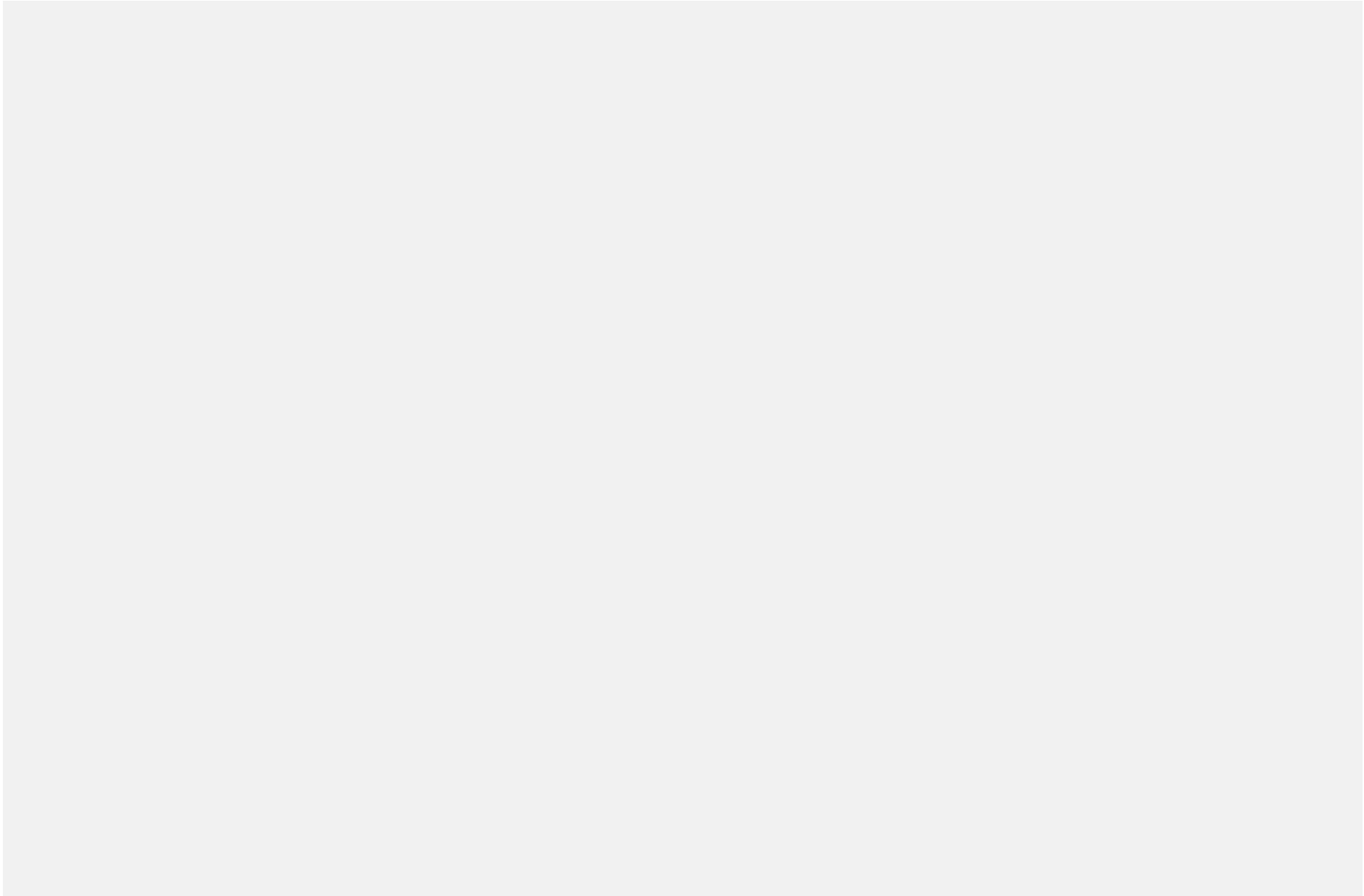
YOUR FINANCES

- How much money are you making compared to now?
- Where is your net profit percentage?
- Do you have any debt?
- Have you started the journey toward a passive income generating portfolio?
- How does your superannuation look?
- How much money is enough money?

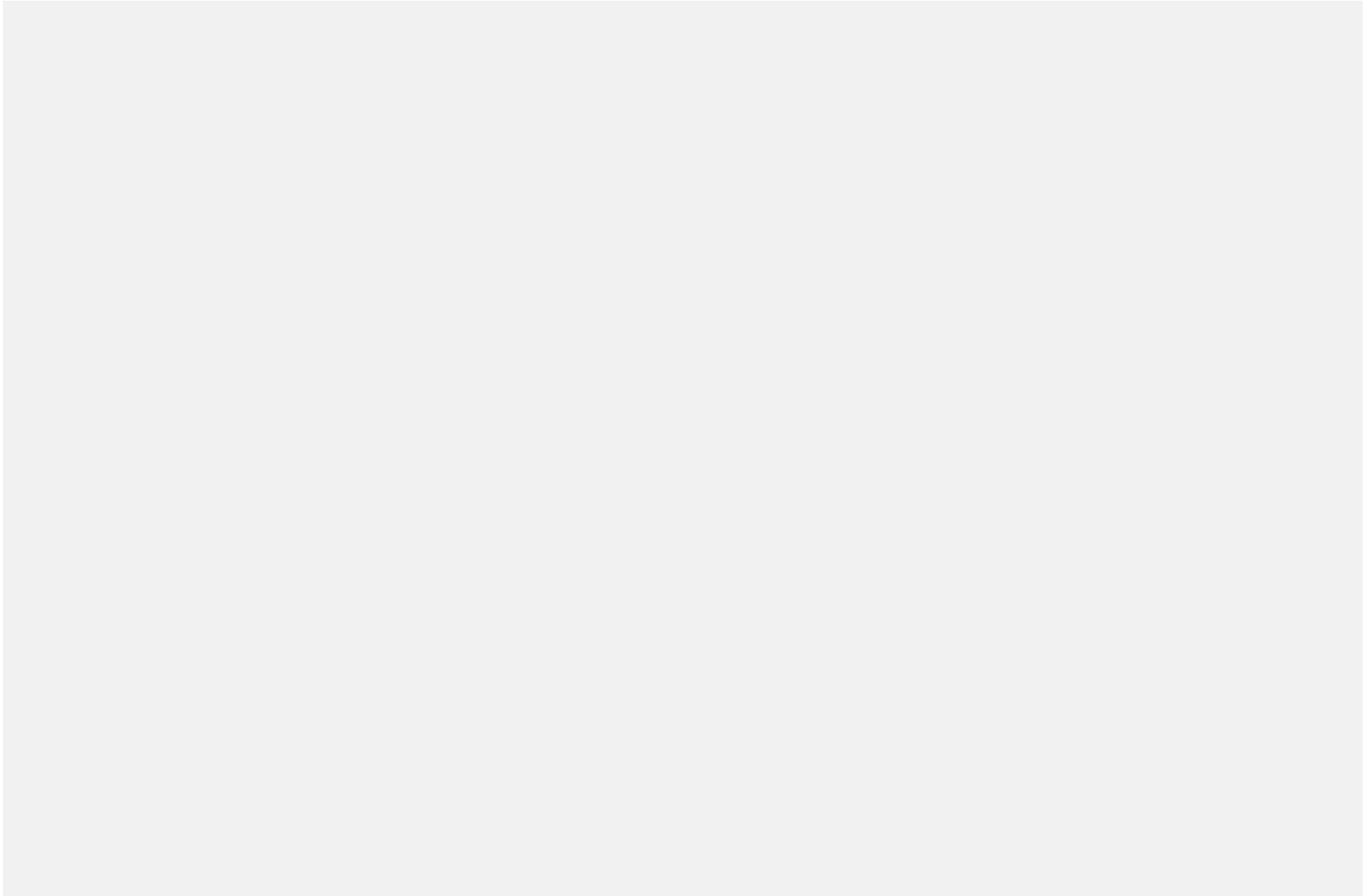
MIND MAP



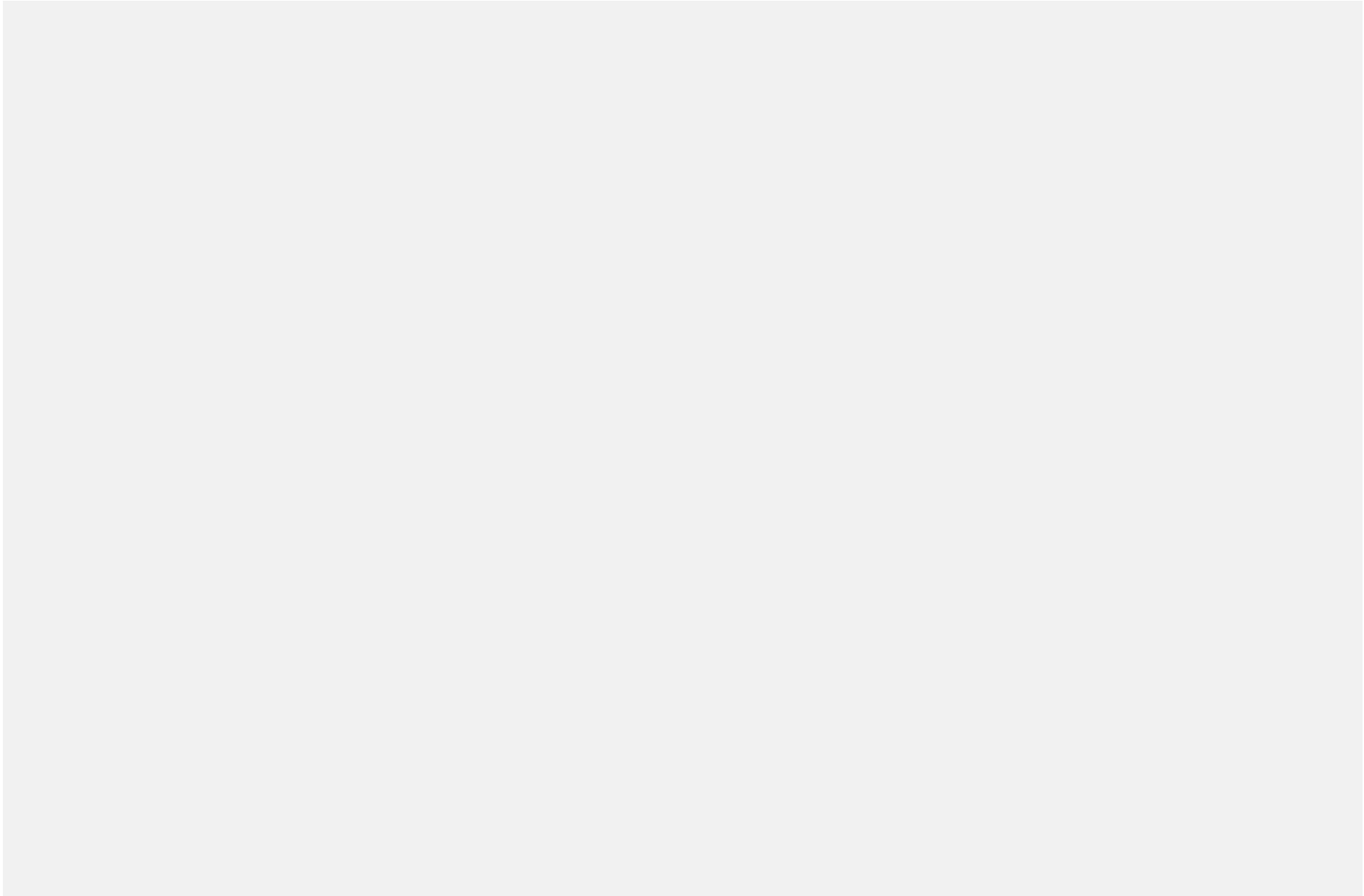
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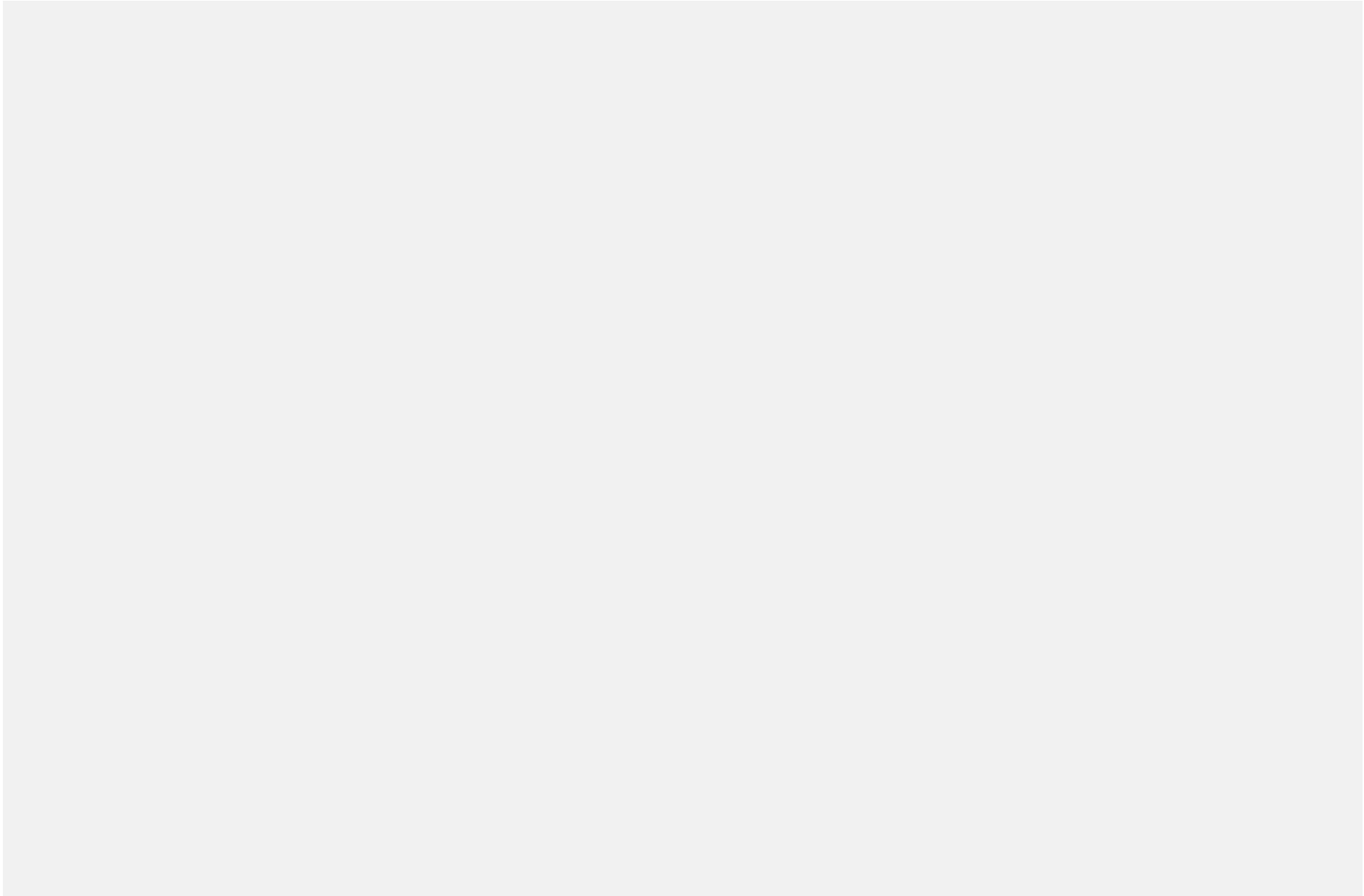
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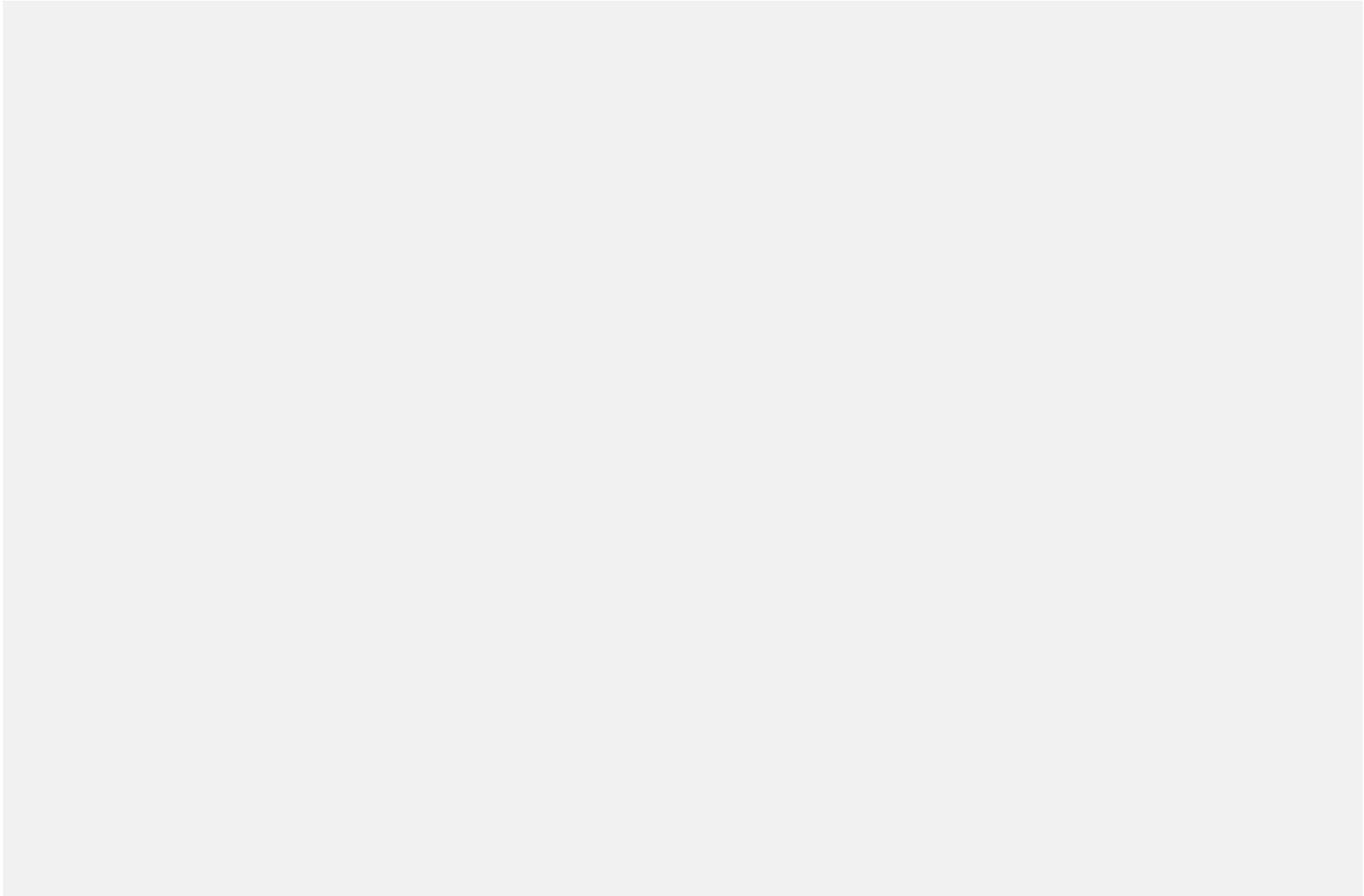
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MASTERMIND



The #1 thing that's holding me back is ...

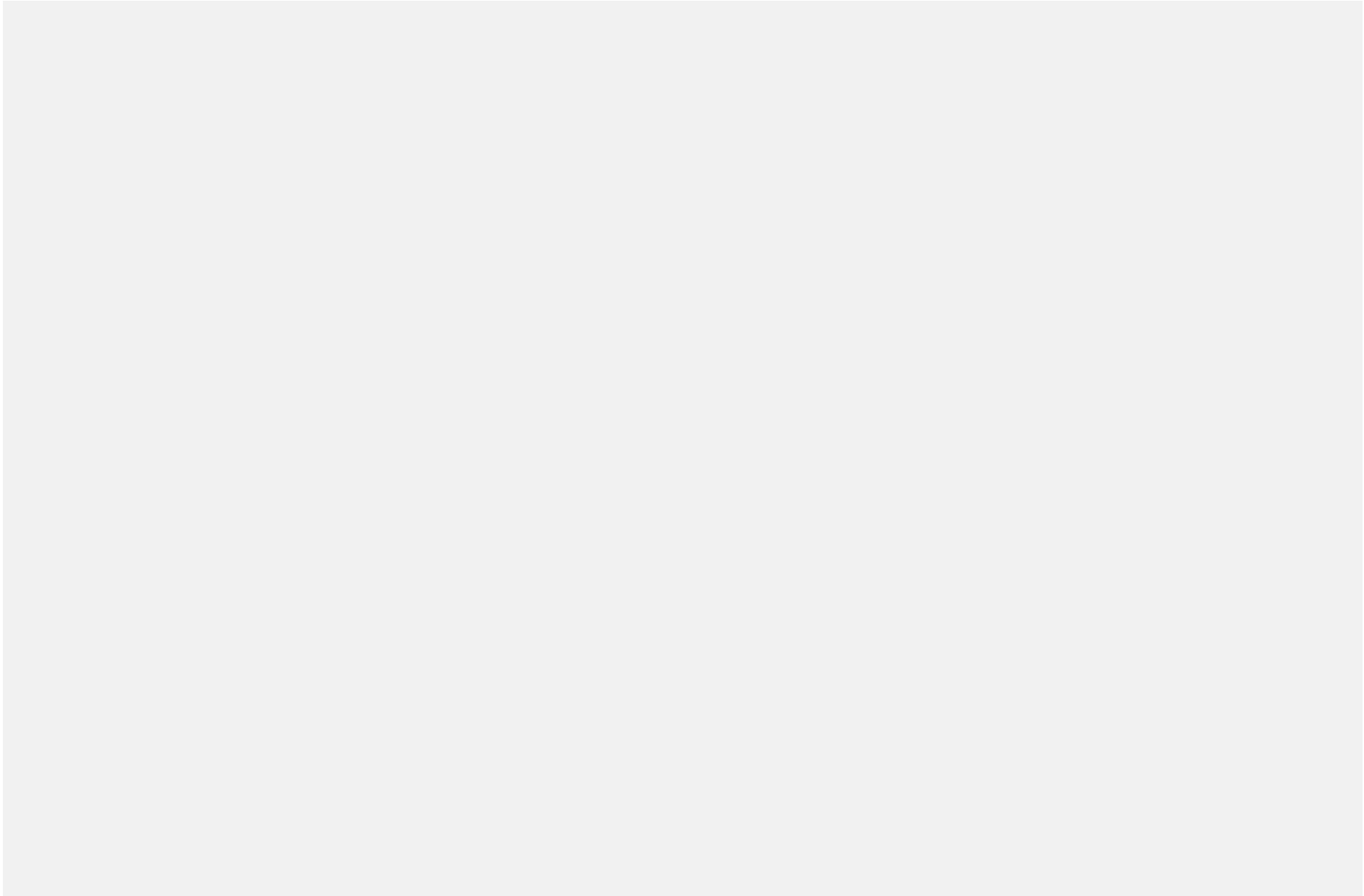
My specific question is ...

Insight

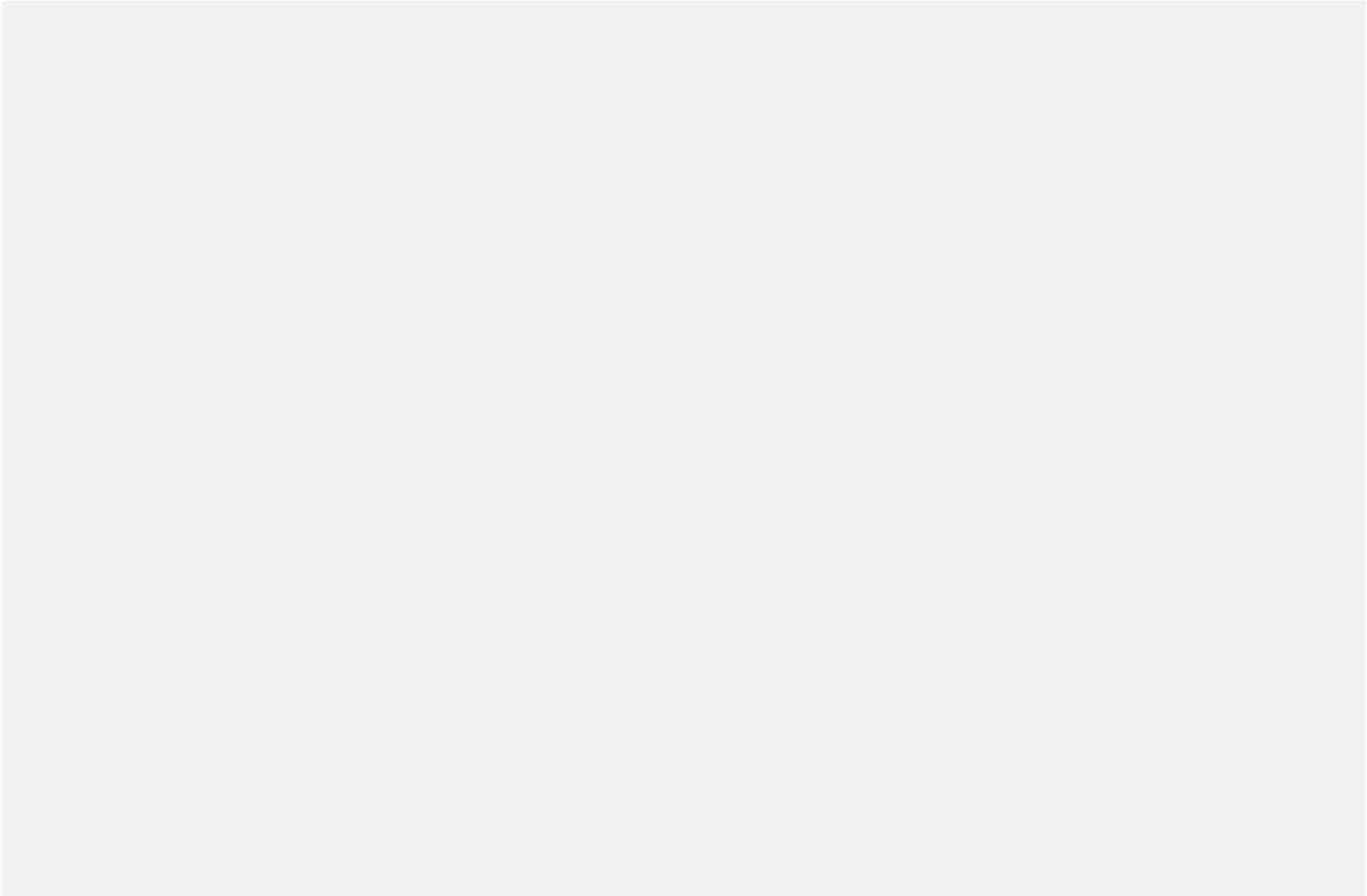
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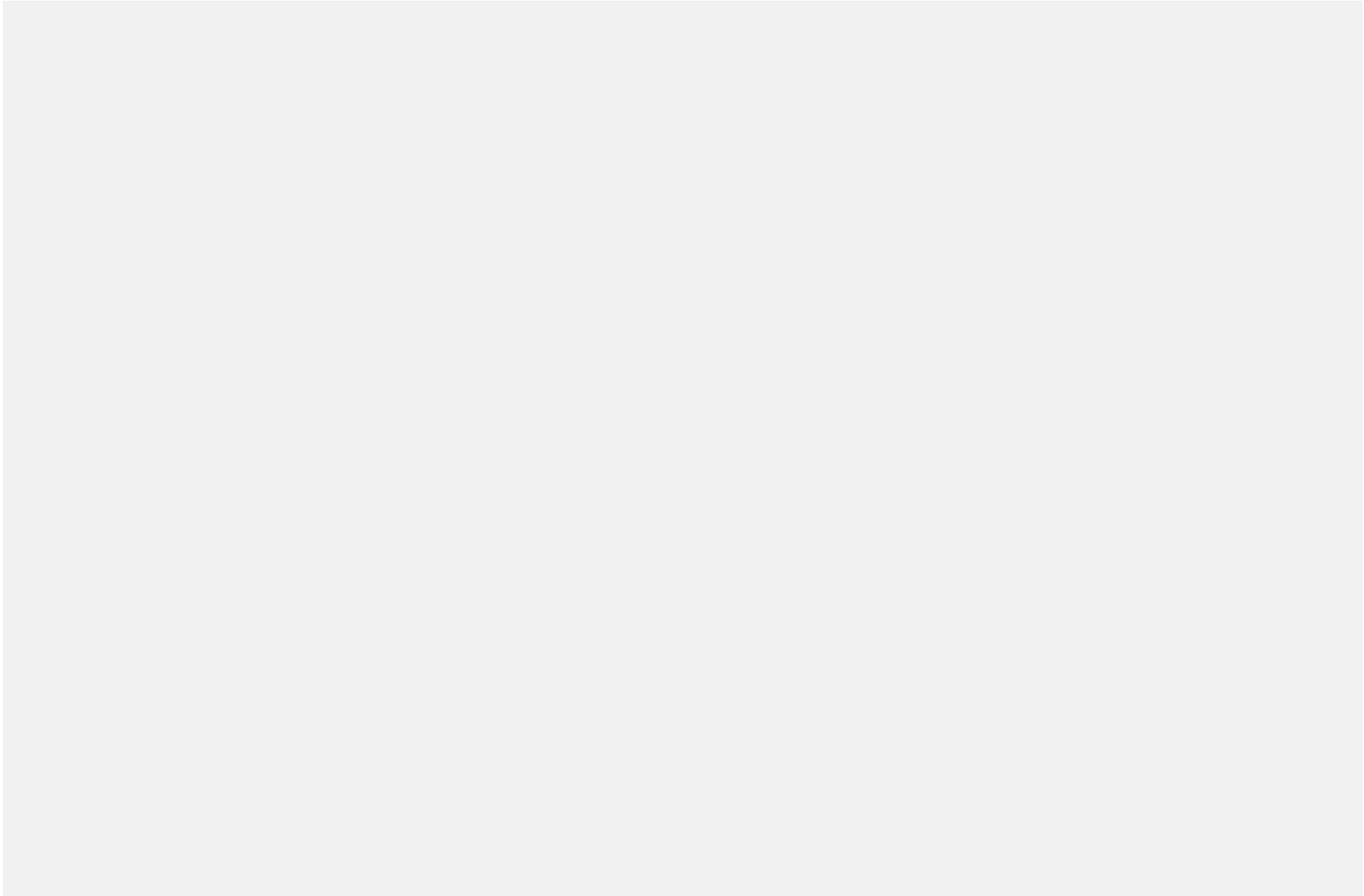
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THE 10 MINUTE TACTIC BUILDER



THE VIVID VISION BUILDER

We Exist Because

Our Team Culture

Who's in Our Organisational Chart

Our Brand and Our Market Position

Our Premises

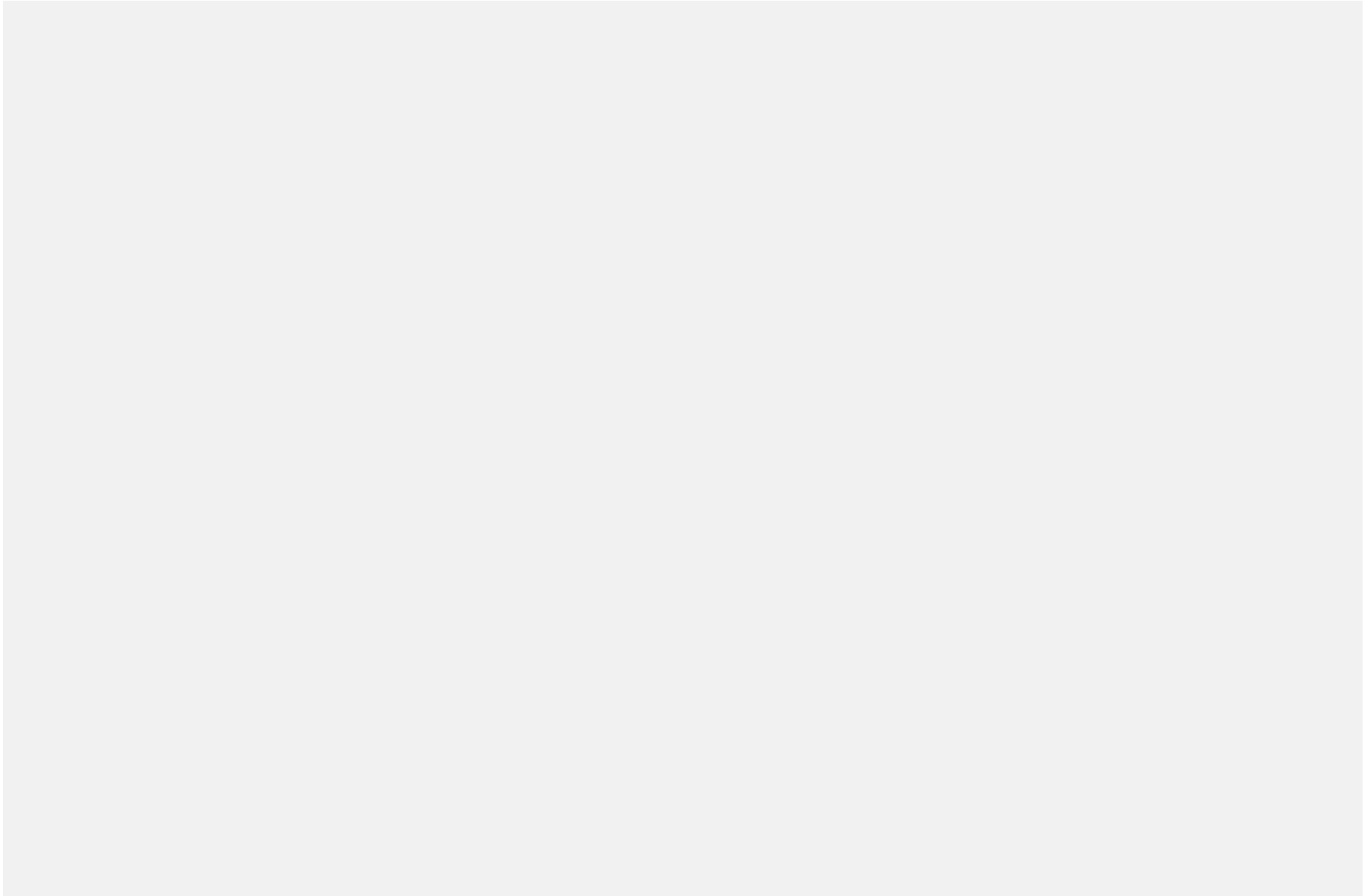
Our Customers

Our Systems and Processes

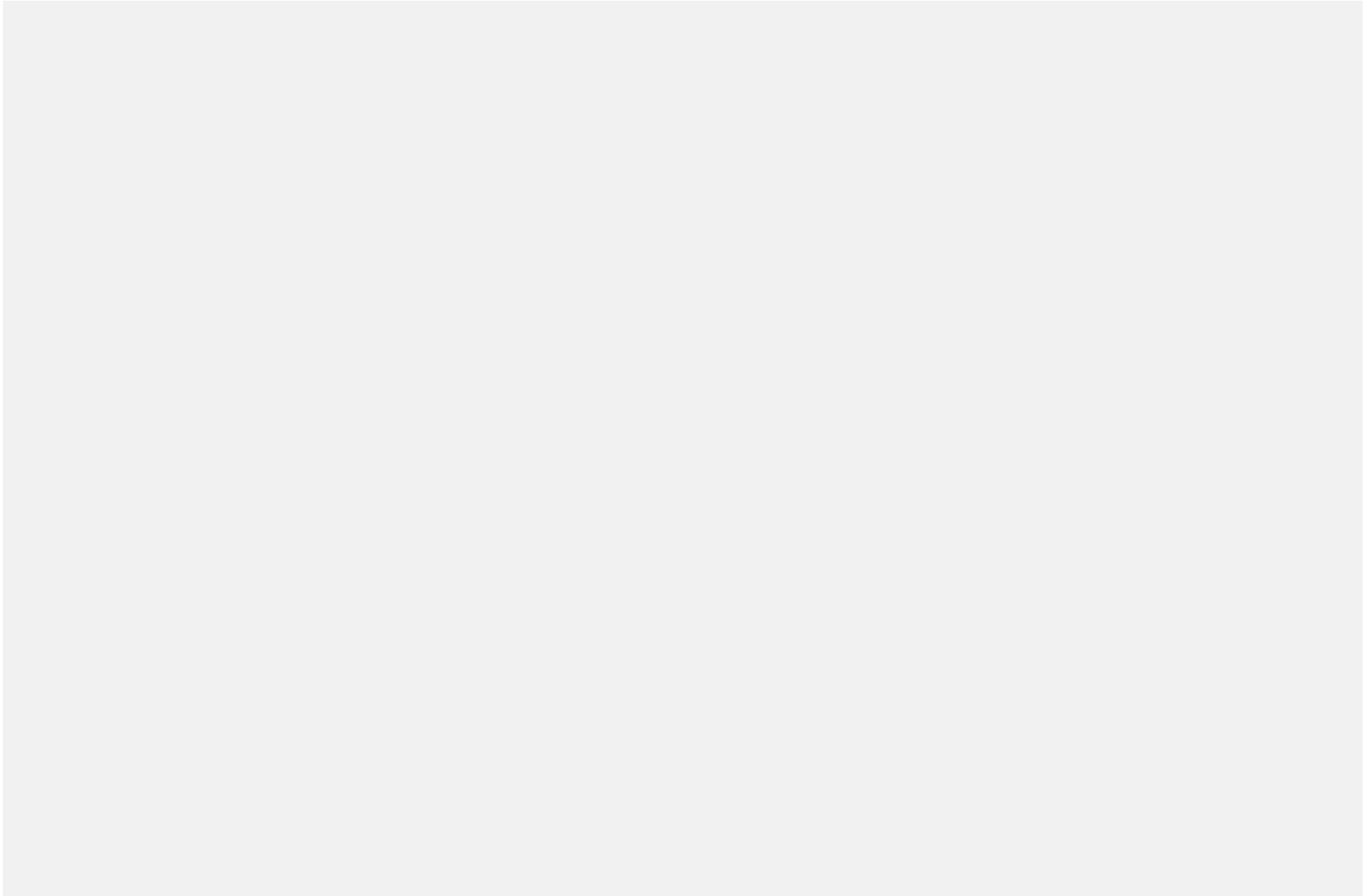
Our Voice

Our Financials

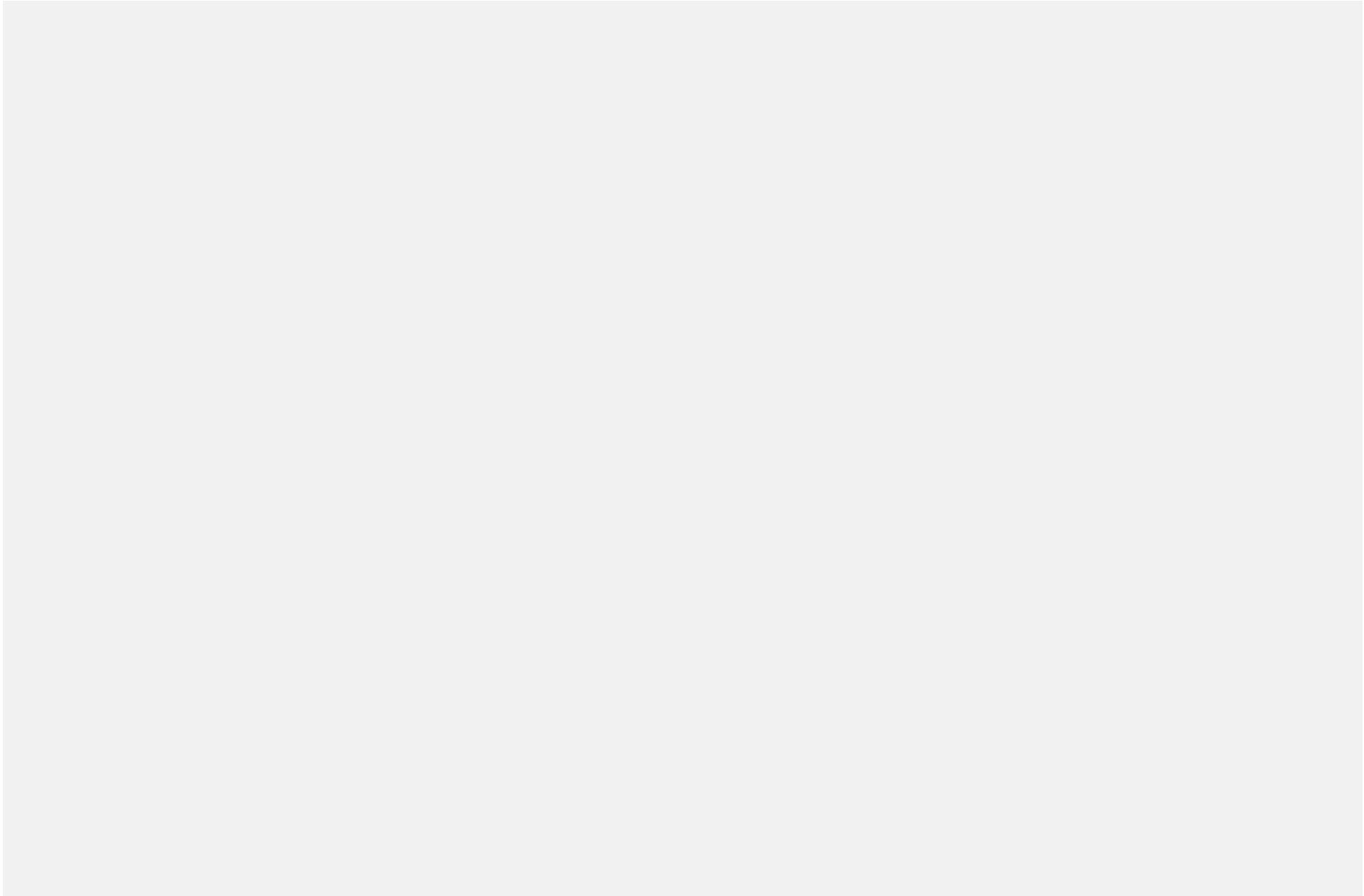
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